

Scaling Network Lead Entities Grantee Profile

Network Name: Northeast Florida Area Agency on Aging; ElderSource®



Grant Goal:

Identify the necessary improvements across all domains of an effective network lead entity (NLE), and implement the necessary leadership, infrastructure, and systems to equip the network to successfully launch the NLE and community integrated health network (CIHN) by the end of the project period.

Grant Partners:

- Florida Department of Elder Affairs
- Florida Association of Area Agencies on Aging
- Florida Community Care
- Baptist Medical Center South
- Flagler County Board of County Commissioners Senior Services Division
- Florida Blue Cross Blue Shield
- Northeast Florida Area Health Education Center
- Aging True Community Senior Services
- Council on Aging of Volusia County
- UF Health Jacksonville
- CIL Jacksonville
- Nassau County Council on Aging
- Pine Castle, Inc
- Baker County Council on Aging

Grant Summary:

As the state-designated AAA and Aging and Disability Resource Center (ADRC) for seven Florida counties, Northeast Florida Area Agency on Aging (AAA), referred to as ElderSource, is responsible for coordinating access to and services for older adults, adults with disabilities, and caregivers throughout Northeast Florida. ElderSource works closely with the State Unit on Aging in Florida and supports all AAAs in Florida. As the only state-designated ADRC, ElderSource operates the only accredited helpline for seniors in Northeast Florida.

ElderSource serves as the NLE in the state of Florida. ElderSource has a long history of working closely with the network of CBOs to provide social determinant of health services to older adults and people with disabilities in seven county areas across Northeast Florida, with plans to expand across the state. Additionally, ElderSource created Medicaid Management Services in 2019 and contracts with Medicaid Managed Long Term Care Plan to monitor quality assurance.

The services that are provided by ElderSource across their seven county areas are replicated across the rest of the state's 60 counties through the other ten local area agencies on aging (AAAs) and their partners. This network of social services is effective, stable, and well-positioned to expand its current infrastructure to work with private health plans and payers and act as Florida's NLE.

ElderSource will use this grant and their position within the state to lead its community-based partners and AAAs across the state to launch a statewide CIHN to provide Florida's older adults greater access to community-based services that improve their quality of life. The expected products from this grant include a strategic plan, an in-depth infrastructure inventory of the network, documented business processes and procedures, and training resources across all function areas.

Planned Activities for NLE enhancement will focus on:

- Leadership
- Finance
- Business Development
- Network Development and Support
- Network Administration

Target Population:

Older adults and adults with disabilities

Award:

\$291,565

Grant Objectives:

Identify the necessary improvements across all domains of an effective NLE and implement those changes in a systemic process. Anticipated outcomes of this grant include:

1. Full staffing for the NLE;
2. A provider network onboarded and supported to successfully provide services;
3. Understanding of the financial models required to participate in the network as the NLE and as a contracted provider;
4. Identified and upgraded infrastructure needs across all domains of the network;
5. Full understanding of the current service capacity of network partners and the service needs of health plans across Florida; and
6. Active contract negotiations with private health plan to launch a pilot of the CIHN in Northeast Florida

Grant Contact:

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